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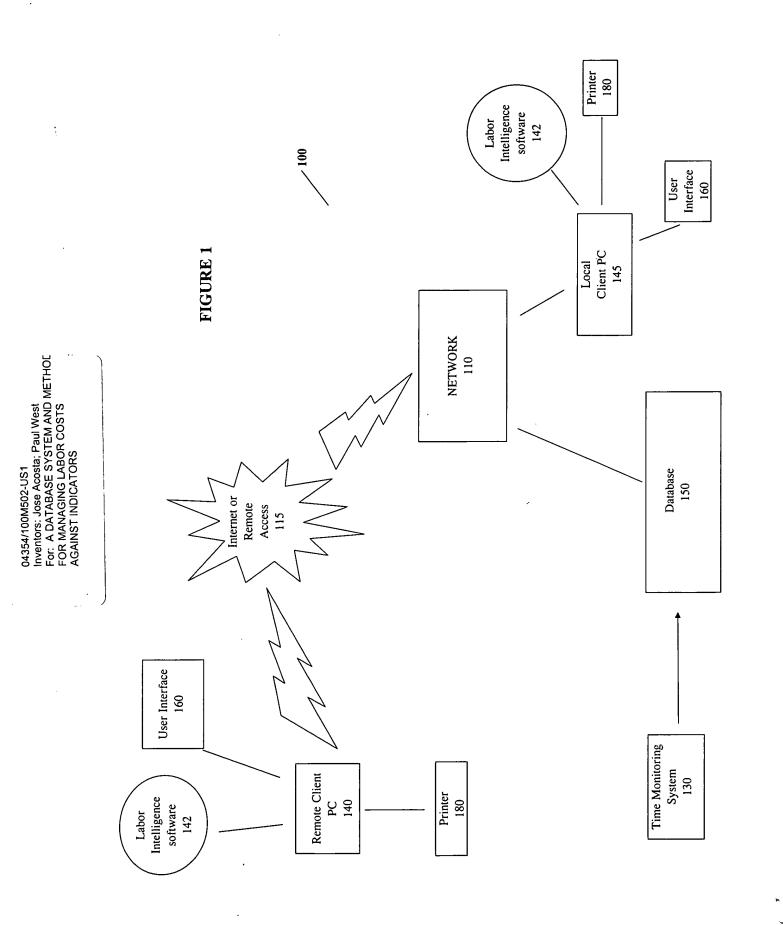
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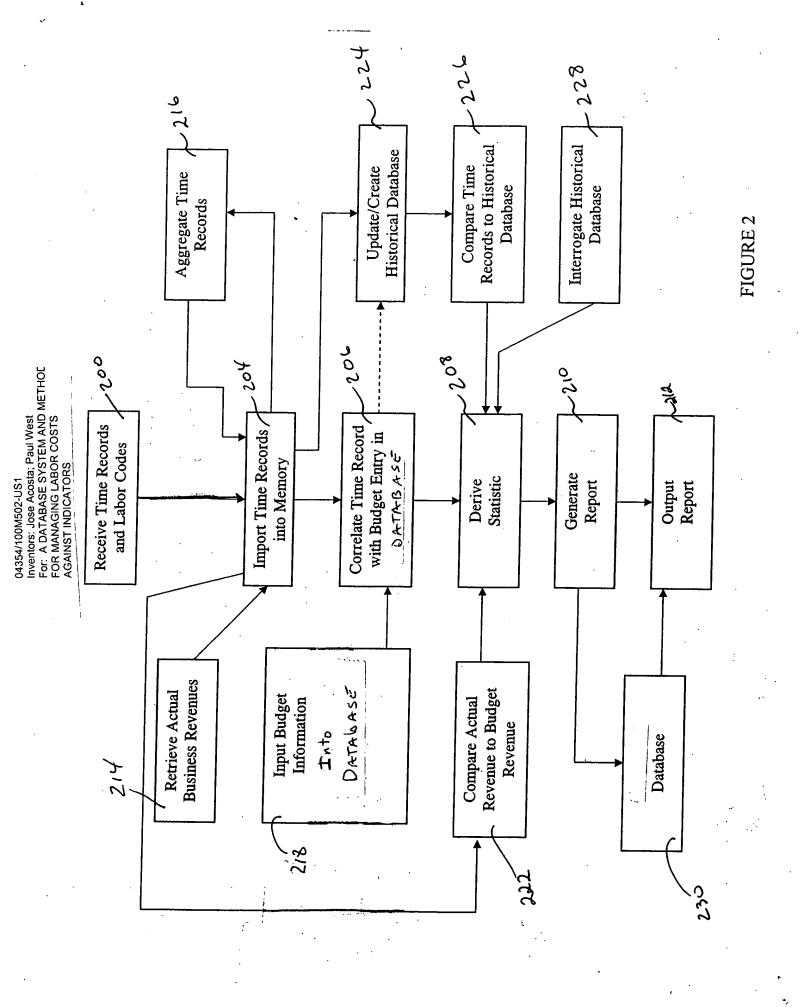
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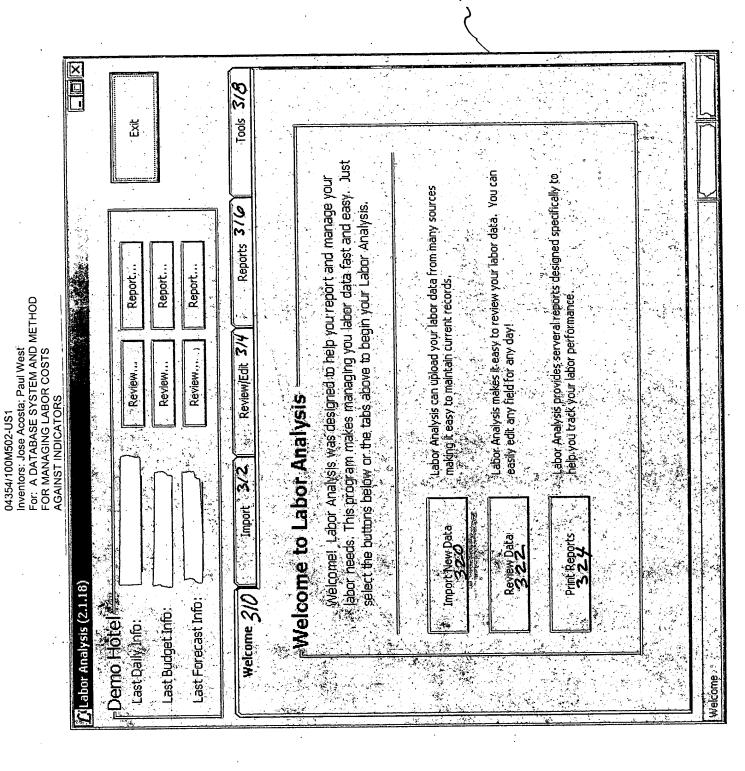
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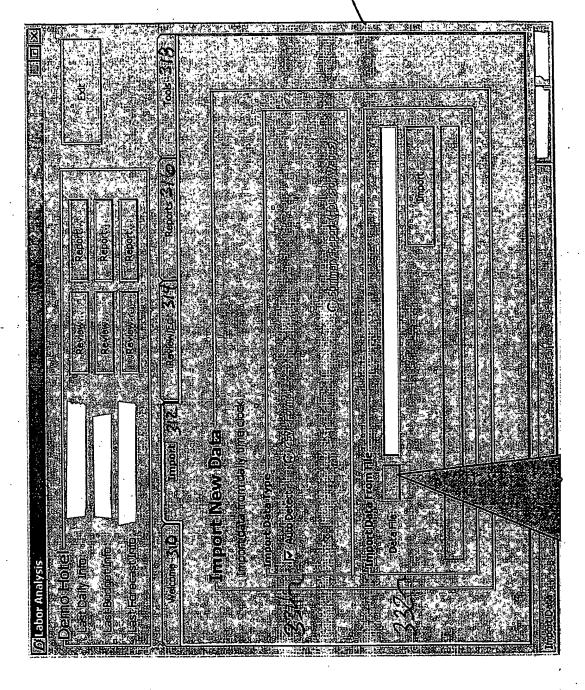


FIGURE 3c

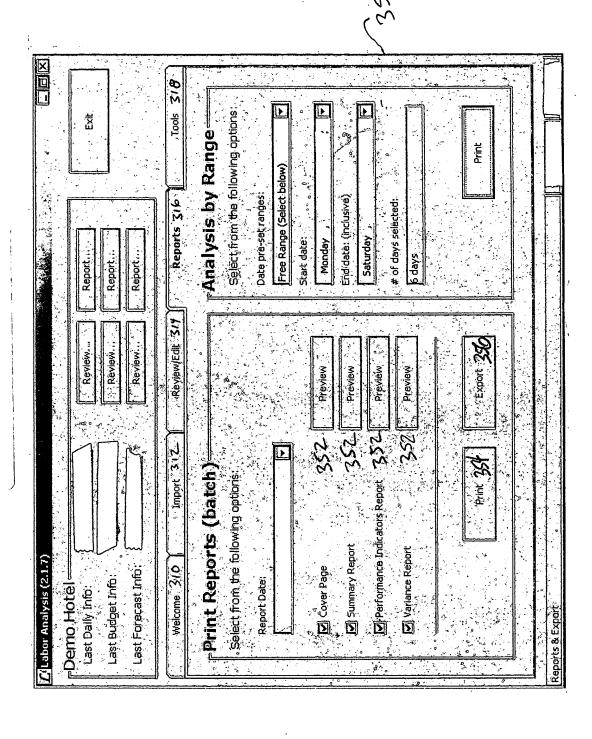


FIGURE 3d

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Total Front Office	ž	25	ş	\$5°,	•	4,354	311.5	5£	4,410	11.5	•	0	0	-	0.0
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Total Reservations	ş	۰ŀ	Ş	1 640	, -	3 5			3	3	, ,	,		• •	ग
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Public Area	116	•	116	<del>2</del>		<b>5</b>	8.4	123	2,702	6.8	•	•	0	0	9
Room attendants	98	-	8	4,970		4,970	113.2	2467	16,707	83.4	•	•	0	0	8
Supervision	22	0	8	E	0	E	15.1	ន	2,578	8.4		•	0	0	00
Total Housekeeping	740	-	\$	6,464	-	200	¥8.0	20,2	27,966	78.7	•	0	0	0	9
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Guest Services									•						
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Total Guest Services	\$	-	\$	673	0.	\$	¥		1,536		-	0	0	0	9
Total Rooms	438	Z	1530	10,708	•	14,706	700	173	38,867	. 108.6	-	-	0	0	3
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FIGURE 4a

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Sporvu	January,	8			Rooms	Front Office	2 to 2	Š	Total Front Office	Reservations	ğ,	2002	Idel Keservadons	Housekeeping	7	8	8	Total Mousekeeping	Laundry	5	Total Leundry	Guest Services		Conclerge There Guest Canadas	Company of the Compan		Food & Beverage	Administration	Odinary	Purchasin	Total Administration	Rostourant 1	ð	Walt staff	) jogo	Room Service	Admit	
	. State	Day: 28	Ļ		å	<u>`</u>			Ĺ	Ĺ		_[		_					<u> </u>	_		_			1		Ē	٠٠.			Ĺ	Ĺ						8

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FIGURE 4h

				Demo Hotel	Hotel			
			Daily	abor Report - Pe	Daily Labor Report - Performance Indicators	tors		
· 🖷 🛴	ACTUAL	FORECAST	BUDGET	LAST YEAR	ACTUAL	FORE CAST BUT	BUDGET	LAST YEAR
TOTAL ROOMS OCCUPIED	<b>922</b>	200	092		522		. 260	·
TOTAL BOTEL COVERS	13,000	12,500	16,000		13,000	42	15,000	
TOTAL REVENUE	750,000	700,000	000,000		750,000	1	800,000	
Rooms	CPOR (Cost Per Occupied Roam)	ccupled Room)	STAIL ROSH	DISTRIBUTION OF THE PERSON	CPOR (Cost Per	CPOR (Cord Per Occupied Roam) INSORUTION TO THE COOR (Cost Per Occupied Room) (Section of the Control of the Co	*** HPOR7H	HPOR / HPTC soft backs
Front Office	T SWE T	DULDER LAST YEAR	ACTUAL TORE	SULVEI ILASI TERKI	Marian Lance	DOUGH LAST TOWN	CIONE   PORE   B	JUNET HAST TERK
Quest Sérvice Agents	0.63	1.35	90.0	0.14	0.83	37.94	90'0	3.84
Night Audit	0.33	0.80	800	900	0.33	25.29	<b>970</b>	2.35
Supervision	0.38	0.80	90'0	200	98.0	25.28	90'0	1.30
Total Front Office	1.31	3.16	0.16	0.28	1.31	88.52	0.16	8.06
Reservations		<b>3</b>		č	8	8	6	{
XP.		<b>3</b>	900	d d	0.00	08:87	970	<b>S</b>
Reservationists	1970	0.52	900	900	0.87	14.45	900	23
Total Reservations	1.27	1.96	0.12	60.0	1.27	ક્ષે કર ક	0.12	2.46
Public Area	. 0.29	0.80	. 900	0.07	0.28	22.40	0.04	130
Room attendants	3.94	3.48	0.48	0.45	386	97.55	0.46	12.54
Supervision	0.38	. 78'0	0.04	80'0	0.36	27.10	0.04	2.24
Total Housekeeping	4.60	5.25	0.53	0.60	4.60	147.04	0.53	16.69
Leundry						:	,	
Leundry Attendants	0.34 V	0.88	900	. 0.12	<b>5</b>	27.48	900	336
Total Laundry	0.3¢	0.98	0.04	0.12	96.0	27.46	0.04	3.36
Guest Services Bel Staff	0.52		0.10		0.52		0.10	
Conclerge	000	<del>2</del> <del>2</del> <del>2</del> <del>2</del> <del>2</del> <del>2</del> <del>2</del> <del>2</del> <del>2</del> <del>2</del>	. 000	0.14		37.84		3.81
Total Guest Services	0.52	1.35	0.10	0.14	0.52	37.94	0.10	3.87
Total Rooms	8,03	12.30	9870	1.23	8.03	344.31	0.95	34.38
Food & Beverage	CPTC (Cost Per	Total Covers)	TO STANKING WILLIAM STANKING STANKING STANKING STANKING STANKING STANKING STANKING STANKING STANKING STANKING S	Wice and a second	CPTC (Cost Per Total Covers)		A CARLOR CHPTG CONTRACTOR	AND SECTION DIE
A charintoprofits	ACTUAL   PORE	201	PORE	BUDDER KARTYBART ACTUAL	ACTUAL   PORE	BUDGET ILANTYBAN ACTUAL	NORE	BUCCET LANTYEAR
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FIGURE 4c

Wariance Report							XI AN
			Demo Hotel				O E
		Daily	Daily Labor Raport - Variance	ance			
tenuery 1000	Actual vs Forecast	Actu	Actual vs Budget	Actual vs Forecast	Đ.	Actual vs Budget	200
	Delly		Delly	Month to date		Month to date	
DIVISIONS	Phi Yaranical Shika III Shika hanaa 1862 Shika	(Chemina)	A Process of the control of the cont	Thresholds State (At 12) and the second	() (contradict)	Contained (SEE Ell No. Wallengel (winning)	V., *
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Rooms	•						, i
Frost Office				3			88
Guest Service Agents			¥.	169.0%	STATE STATE	6 7223.1% 6626.1% 7218.3%	
North Audit		# CF EF	3 250.5% 256.7% 250	270.1%	S0148,248	4 8300 JPS 8487 JPS 8232 JPS	
Your Front Office			220.2%	×. ×.	1,97827,634	186223.1962916.9986211.6%	
Reservations							
PBX		3 \$123	80.8%	-18.4%	294\$7,091	2 2100 DX 5242 6% 2100 5%	
Reservetionists		F. 45	0 -21.4% -14.1% -18	-18.7%	294\$3,463	2 2100.0% 2304.6% 2100.5%	
Total Reservations		201\$ 9-	-1 42.9% TATE -37.1%	7.1%	56670,553	44200.0% 7547.1% 4200.9%	1/2
Housekeeping						75 0700 200 200 200 0700 0	7 No. 4
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· Leundry Attendants		22 \$169	4 275.0% 222.6% 280.2%	2%	63226,789	\$ 10400.0832.3% 10405.4	
Total Laimby		22 \$169	4 275.0% 222.6% 28	3.2%	642-\$6,789	30400.0% 8032.3%0405.4%	
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Food & Beverage						-	
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O mortan			- •				Ь
Total Administration		2 2					A
Restaurant 1							4
Supervision		1 414	0 6.2% 8.4% 11	10.7%	460\$4,166	3 2875.0% 2465.4% 2873.6%	Ą
West staff		42 \$238	7 180.9% 331.8% 183.5%	3.8%	1,770\$8,599	11 8045.5% 11985.0 8048.1%	<u>}</u>
Total Restaurent 1		12 \$254	8 197.2% SELEM 2019M	76X	2,23672,756	14 0920 5984450 392 0921 7%	
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FIGURE 4d